## Financial results of the bank 30 June 2011

12 August 2011

UniCredit Bank Czech Republic, a.s. Na Příkopě 858/20 111 21 Praha 1



## BALANCE SHEET

| Thousand CZK  | 30.6.2011                  | 31.3.2011                      | 31.12.2010          | 30.9.2010                      |
|---|----------------------------|--------------------------------|---------------------|--------------------------------|
| ASSETS  |                            |                                |                     |                                |
| 1-14 Total assets   | 258 167 420                | 253 964 510                    | 270 021 785         | 257 360 960                    |
| 1. Cash in hand and balances with central banks                                       | 6 661 493                  | 3 270 391                      | 18 238 715          | 6 292 966                      |
| Cash in had   | 1 700 971                  | 1 739 266                      | 1 749 160           | 1 512 539                      |
| Balances with central banks   | 4 960 522                  | 1 531 125                      | 16 489 556          | 4 780 426                      |
| 2. Financial assets held for trading  | 10 694 322                 | 15 998 742                     | 16 326 190          | 18 083 042                     |
| Positive fair value of derivatives held for trading                                   | 3 506 002                  | 3 445 552                      | 3 990 266           | 4 887 532                      |
| Shares held for trading   | 38 937                     | 27 564                         | 15 369              | 52 490                         |
| Bonds held for trading  | 5 737 204                  | 9 092 788                      | 10 832 341          | 12 181 243                     |
| Receivables held for trading  | 1 412 178                  | 3 432 838                      | 1 488 214           | 961 778                        |
| Receivables from banks held for trading   | 491 815                    | 1 154 850                      | 1 108 765           | 716 413                        |
| Receivables from other than banks held for trading                                    | 920 363                    | 2 277 987                      | 379 448             | 245 365                        |
| Other receivables held for trading  | 0                          | 0                              | 0                   | 0                              |
| 3. Financial assets at fair value through profit and loss                             | 1 610 406                  | 1 604 129                      | 2 169 078           | 2 423 163                      |
| Shares at fair value through profit and loss  | 3                          | 3                              | 3                   | 3                              |
| Bonds at fair value through profit and loss   | 1 610 403                  | 1 604 126                      | 2 169 075           | 2 423 160                      |
| Loans and receivables at fair value through profit and loss                           | 0                          | 0                              | 0                   | 0                              |
| Receivables from banks at fair value through profit and loss                          | 0                          | 0                              | 0                   | 0                              |
| Receivables from other than banks at fair value through profit and loss               | 0                          | 0                              | 0                   | 0                              |
| Other receivables at fair value through profit and loss                               | 0                          | 0                              | 0                   | 0                              |
| 4. Available-for-sale financial assets  | 47 684 182                 | 44 442 384                     | 40 349 374          | 38 763 913                     |
| Available-for-sale shares   | 2 254 973                  | 2 036 375                      | 2 019 118           | 2 059 161                      |
| Available-for-sale bonds  | 45 429 209                 | 42 406 009                     | 38 330 256          | 36 704 753                     |
| Available-for-sale receivables  | 0                          | 0                              | 0                   | 0                              |
| Available-for-sale receivables from banks   | 0                          | 0                              | 0                   | 0                              |
| Available-for-sale receivables from other than banks                                  | 0                          | 0                              | 0                   | 0                              |
| Available-for-sale other receivables  | 0                          | 0                              | 0                   | 0                              |
| 5. Loans and receivables  | 187 201 252                | 184 507 139                    | 188 507 398         | 186 683 729                    |
| Non-traded bonds  | 0                          | 0                              | 0                   | 0                              |
| Loans and receivables   | 187 201 252                | 184 507 139                    | 188 507 398         | 186 683 729                    |
| Receivables from banks  | 9 739 104                  | 11 884 721                     | 16 738 649          | 18 235 204                     |
| Receivables from other than banks   | 177 142 443                | 172 516 814                    | 171 691 205         | 168 358 219                    |
| Other loans and receivables   | 319 705                    | 105 605                        | 77 543              | 90 305                         |
| 6. Held-to-maturity financial assets  | 0                          | 0                              | 0                   | 0                              |
| Held-to-maturity bonds  | 0                          | 0                              | 0                   | 0                              |
| Held-to-maturity receivables  | 0                          | 0                              | 0                   | 0                              |
| Held-to-maturity receivables from banks   | 0                          | 0                              | 0                   | 0                              |
| Held-to-maturity receivables from other than banks                                    | 0                          | 0                              | 0                   | 0                              |
| Held-to-maturity other receivables  | 0                          | 0                              | 0                   | 0                              |
| 7. Hedging derivatives with positive fair value                                       | 2 008 947                  | 1 658 082                      | 1 892 477           | 3 048 236                      |
| Hedging derivatives with positive fair value - fair value hedge                       | 0                          | 0                              | 0                   | 0                              |
| Hedging derivatives with positive fair value - cash flow hedge                        | 0                          | 0                              | 0                   | 0                              |
| Hedging derivatives with positive fair value - hedge of a net investment in a foreign | operation 0                | 0                              | 0                   | 0                              |
| Hedging derivatives with positive fair value - interest rate risk hedge - fair value  | 477 687                    | 381 021                        | 379 254             | 668 050                        |
| Hedging derivatives with positive fair value - interest rate risk hedge - cash flow   | 1 531 260                  | 1 277 060                      | 1 513 223           | 2 380 186                      |
| 8. Positive fair value changes of the hedged items in portfolio hedge                 |                            | 0                              | 0                   | 0                              |
| 9. Property, plant and equipment  | 971 482                    | 1 565 778                      | 1 578 474           | 1 544 917                      |
| Property, plant and equipment   | 971 482                    | 1 565 778                      | 1 578 474           | 1 544 917                      |
| Investment property   | 0                          | 0                              | 0                   | 0                              |
| 10. Intangible assets   | 338                        | 454                            | 571                 | 708                            |
| Goodwill  | 0                          | 0                              | 0                   | 0                              |
| Other intangible assets   |                            |                                |                     | 700                            |
| 11. Participation interests   | 338                        | 454                            | 571                 | 708                            |
|   | 338<br>240                 | 454<br>240                     | 240                 | 240                            |
| 12. Tax receivables   | 338                        |                                |                     |                                |
| 12. Tax receivables Income tax receivables  | 338<br>240<br>135 438<br>0 | 240<br>400 331<br>0            | 240<br>373 543<br>0 | 240<br>239 427<br>0            |
| 12. Tax receivables Income tax receivables Deferred tax receivable                    | 338<br>240<br>135 438      | 240<br>400 331<br>0<br>400 331 | 240<br>373 543      | 240<br>239 427<br>0<br>239 427 |
| 12. Tax receivables Income tax receivables  | 338<br>240<br>135 438<br>0 | 240<br>400 331<br>0            | 240<br>373 543<br>0 | 240<br>239 427<br>0            |

| Thousand CZK   | 30.6.2011       | 31.3.2011   | 31.12.2010   | 30.9.2010   |
|--|-----------------|-------------|--------------|-------------|
| LIABILITIES AND EQUITY   |                 |             |              |             |
| 1-19 Total liabilities and equity  | 258 167 420     | 253 964 510 | 270 021 785  | 257 360 960 |
| 1-11 Total liabilities   | 226 275 295     | 222 317 099 | 238 786 809  | 225 906 210 |
| Deposits and other financial liabilities from central banks                              | 0               | 0           | 0            | 0           |
| 2. Financial liabilities held for trading  | 11 026 012      | 14 667 958  | 16 371 598   | 11 863 689  |
| Negative fair value of derivatives held for trading                                      | 2 701 190       | 2 946 868   | 3 122 584    | 3 805 116   |
| Liabilities from short sales   | 422 440         | 490 118     | 966 168      | 468 806     |
| Deposits and other financial liabilities held for trading                                | 7 902 381       | 11 230 973  | 12 282 845   | 7 589 767   |
| Deposits and other financial liabilities from banks held for trading                     | 1 246 120       | 595 638     | 0            | 0           |
| Deposits and other financial liabilities from other than banks held for trading          | 6 656 262       | 10 635 335  | 12 282 845   | 7 589 767   |
| Other deposits and financial liabilities held for trading                                | 0               | 0           | 0            | 0           |
| Issued debt securities with short-term redemption  | 0               | 0           | 0            | 0           |
| 3. Financial liabilities at fair value through profit and loss                           | 0               | 0           | 0            | 0           |
| Deposits and other financial liabilities at fair value through profit and loss           | 0               | 0           | 0            | 0           |
| Deposits and other financial liabilities from banks at fair value through profit and     | loss 0          | 0           | 0            | 0           |
| Deposits and other financial liabilities from other than banks at fair value through pro | ofit and loss 0 | 0           | 0            | 0           |
| Other deposits and financial liabilities at fair value through profit and loss           | 0               | 0           | 0            | 0           |
| Issued debt securities at fair value through profit and loss                             | 0               | 0           | 0            | 0           |
| Subordinated liabilities at fair value through profit and loss                           | 0               | 0           | 0            | 0           |
| 4. Financial liabilities at amortised cost   | 207 986 261     | 200 662 287 | 218 050 381  | 205 150 807 |
| Deposits and other financial liabilities at amortised cost                               | 163 141 307     | 157 072 216 | 177 973 741  | 156 155 209 |
| Deposits and other financial liabilities from banks at amortised cost                    | 22 708 615      | 16 907 543  | 31 381 161   | 13 869 179  |
| Deposits and other financial liabilities from other than banks at amortised cost         | 140 275 268     | 139 958 478 | 146 469 574  | 142 107 109 |
| Other deposits and financial liabilities at amortised cost                               | 157 424         | 206 195     | 123 007      | 178 921     |
| Issued debt securities at amortised cost   | 44 844 954      | 43 590 070  | 40 076 639   | 48 995 598  |
| Subordinated liabilities at amortised cost   | 0               | 0           | 0            | 0           |
| 5. Financial liabilities associated with transferred assets                              | 0               | 0           | 0            | 0           |
| 6. Hedging derivatives with negative fair value  | 1 309 865       | 1 832 380   | 2 034 628    | 2 274 205   |
| Hedging derivatives with negative fair value - fair value hedge                          | 0               | 0           | 0            | 0           |
| Hedging derivatives with negative fair value - cash flow hedge                           | 0               | 0           | 0            | 0           |
| Hedging derivatives with negative fair value - hedge of a net investment in a foreign    | n operation 0   | 0           | 0            | 0           |
| Hedging derivatives with negative fair value - interest rate risk hedge - fair value     |                 | 237 078     | 358 072      | 477 864     |
| Hedging derivatives with negative fair value - interest rate risk hedge - cash flow      |                 | 1 595 301   | 1 676 557    | 1 796 341   |
| 7. Negative fair value changes of the hedged items in portfolio hed                      | ge 0            | 0           | 0            | 0           |
| 8. Provisions  | 604 744         | 751 489     | 708 668      | 568 207     |
| Provisions for restructuring costs   | 0               | 0           | 0            | 0           |
| Provisions for claims and litigation   | 86 629          | 86 629      | 85 245       | 83 551      |
| Provisions for retirements and similar liabilities                                       | 0               | 0           | 0            | 0           |
| Provisions for off-balance sheet items   | 458 535         | 605 279     | 563 842      | 428 819     |
| Provisions for onerous contracts   | 0               | 0           | 0            | 0           |
| Other provisions   | 59 581          | 59 581      | 59 581       | 55 836      |
| 9. Tax liabilities   | 0               | 0           | 0            | 0           |
| Income tax liabilities   | 0               | 0           | 0            | 0           |
| Deferred tax liabilities   | 0               | 0           | 0            | 0           |
| 10. Other liabilities  | 5 348 412       | 4 402 985   | 1 621 535    | 6 049 302   |
| Share capital of associations repayable on demand  | 0               | 0           | 0            | 0           |
| 11. Liabilities associated with non-current assets held for sale                         | 0               | 0           | 0            | 0           |
| 12-19 Total equity   | 31 892 125      | 31 647 411  | 31 234 975   | 31 454 750  |
| 12. Issued capital   | 8 749 716       | 7 324 716   | 7 324 716    | 7 324 716   |
| Paid issued capital  | 8 749 716       | 7 324 716   | 7 324 716    | 7 324 716   |
| Unpaid issued capital  | 0               | 0           | 0            | 0           |
| 13. Share premium  | 3 482 716       | 3 482 716   | 3 482 716    | 3 482 716   |
| 14. Other capital funds  | 37 142          | 37 142      | 37 142       | 37 142      |
| Capital part of financial instruments  | 0               | 0           | 0            | 0           |
| Other capital funds  | 37 142          | 37 142      | 37 142       | 37 142      |
| 15. Reserves for revaluation   | 762 049         | -904 458    | -653 599     | 228 325     |
| Property, plant and equipment  | 0               | 0           | 0            | 0           |
| Intangible assets  | 0               | 0           | 0            | 0           |
|  | -               |             | <del>-</del> |             |

| Hedge of a net investment in a foreign operation     | 0          | 0          | 0          | 0          |
|--|------------|------------|------------|------------|
| Cash flow hedge                                      | 232 866    | -84 299    | 29 904     | 402 486    |
| Available-for-sale financial assets                  | 529 183    | -820 158   | -683 503   | -174 161   |
| Non-current assets and disposal groups held for sale | 0          | 0          | 0          | 0          |
| Other revaluation reserves                           | 0          | 0          | 0          | 0          |
| 16. Reserve funds                                    | 2 999 739  | 2 849 605  | 2 849 605  | 2 849 605  |
| 17. Retained earnings                                | 15 192 761 | 18 194 395 | 15 192 761 | 15 192 761 |
| 18. Own shares                                       | 0          | 0          | 0          | 0          |
| 19. Profit for the current period                    | 668 002    | 663 295    | 3 001 634  | 2 339 485  |

## INCOME STATEMENT

| Thousand CZK  | 30.6.2011     | 31.3.2011 | 31.12.2010 | 30.9.2010  |
|---|---------------|-----------|------------|------------|
| Profit from financial and operating activities  | 4 663 955     | 2 327 338 | 9 258 780  | 6 807 820  |
| Interest income   | 4 281 605     | 2 040 958 | 8 470 851  | 6 495 125  |
| ÚInterest income from balances held with central banks  | 17 039        | 10 439    | 53 782     | 43 526     |
| Interest income from financial assets held for trading  | 67 990        | 36 357    | 235 396    | 191 148    |
| Interest income from financial assets at fair value through profit and loss                   | 41 530        | 22 508    | 118 271    | 91 206     |
| Interest income from available-for-sale financial assets                                      | 637 300       | 240 298   | 1 038 655  | 810 815    |
| Interest income from loans and other receivables  | 3 344 242     | 1 621 828 | 6 702 576  | 5 017 881  |
| Interest income from held-to-maturity financial assets  | 0             | 0         | 0          | 0          |
| Profit from hedging interest derivatives  | 173 402       | 109 465   | 321 862    | 340 270    |
| Interest income from other assets   | 102           | 62        | 308        | 280        |
| Interest expense  | -1 123 852    | -463 567  | -2 364 731 | -1 998 124 |
| Interest expense from deposits and other financial liabilities from central banks             | 0             | 0         | -6 332     | -6 332     |
| Interest expense from financial liabilities held for trading                                  | -39 534       | -23 448   | -75 994    | -59 393    |
| Interest expense from financial liabilities at fair value through profit and loss             | 0             | 0         | 0          | 0          |
| Interest expense from financial liabilities at amortised cost                                 | -1 058 446    | -439 200  | -2 234 028 | -1 844 733 |
| Loss from hedging interest derivatives  | -25 872       | -919      | -48 378    | -87 665    |
| Interest expense from other liabilities   | 0             | 0         | 0          | 0          |
| Expenses from issued capital paid on demand   | 0             | 0         | 0          | 0          |
| Dividend income   | 0             | 0         | 73 160     | 619        |
| Dividends from financial assets held for trading  | 0             | 0         | 2 051      | 6          |
| Dividends from financial assets at fair value through profit and loss                         | 0             | 0         | 0          | 0          |
| Dividends from available-for-sale financial assets  | 0             | 0         | 70 495     | 0          |
| Dividends from participation interests  | 0             | 0         | 614        | 614        |
| Fee and commission income   | 1 565 864     | 736 781   | 3 207 574  | 2 336 157  |
| Fees and commissions from operations with financial instruments for customers                 | 26 016        | 12 419    | 42 739     | 30 410     |
| Fees and income from services connected with emissions  | 2 385         | 0         | 0          | 0          |
| Fees and income from operations with financial instruments                                    | 23 001        | 12 314    | 40 209     | 28 833     |
| Fees and commissions from consultancy   | 629           | 105       | 2 530      | 1 578      |
| Fees and commissions from clearing and settlement   | 0             | 0         | 0          | 0          |
| Fees and commissions from asset management  | 0             | 0         | 0          | 0          |
| Fees and commissions from custody services  | 94 485        | 47 352    | 182 070    | 122 638    |
| Fees and commissions from loan commitments and guarantees                                     | 112 318       | 55 114    | 241 865    | 180 429    |
| Fees and commissions from payments  | 753 737       | 357 209   | 1 497 363  | 1 111 378  |
| Fees and commissions from structured financing  | 0             | 0         | 0          | 0          |
| Fees and commissions from securitisation  | 0             | 0         | 0          | 0          |
| Fees and commissions from other services  | 579 307       | 264 688   | 1 243 537  | 891 301    |
| Fee and commission expense  | -238 578      | -100 601  | -572 974   | -391 703   |
| Fees and commissions for operations with financial instruments                                | -5 689        | -2 660    | -11 626    | -8 339     |
| Fees and commissions for asset management   | 0             | 0         | 0          | 0          |
| Fees and commissions for custody services   | -19 713       | -8 661    | -38 821    | -22 063    |
| Fees and commissions for clearing and settlement  | 0             | 0         | 0          | 0          |
| Fees and commissions for securitisation   | 0             | 0         | 0          | 0          |
| Fees and commissions for other services   | -213 175      | -89 279   | -522 527   | -361 301   |
| Realised gain/loss from financial assets and liabilities not at fair value through profit and | l loss 65 548 | 37 727    | 11 684     | 12 038     |

| Gain (loss) from available-for-sale financial assets                                  | 64 892               | 37 970              | 14 196               | 14 198               |
|---|----------------------|---------------------|----------------------|----------------------|
| Gain (loss) from loans and other receivables  | -1 135               | -1 125              | -151                 | -151                 |
| Gain (loss) from held-to-maturity financial investments                               | 0                    | 0                   | 0                    | 0                    |
| Gains (loss) from financial liabilities at amortised cost                             | 1 791                | 882                 | -2 361               | -2 009               |
| Gain (loss) from other liabilities  | 0                    | 0                   | 0                    | 0                    |
| Gain (loss) from financial assets and liabilities held for trading                    | 126 308              | 30 103              | 1 199 155            | 1 166 598            |
| Gain (loss) from equity instruments and equity derivatives                            | 2 562                | 2 602               | 10 506               | 6 238                |
| Gain (loss) from interest rate instruments (including interest rate derivatives)      | 160 507              | 124 226             | 374 361              | 289 654              |
| Gain (loss) from currency instruments (including currency derivatives)                | -36 898              | -97 395             | 817 537              | 873 802              |
| Gain (loss) from credit instruments (including credit derivatives)                    | 0                    | 0                   | 0                    | 0                    |
| Gain (loss) from commodities and commodity derivatives                                | 136                  | 670                 | -3 249               | -3 097               |
| Gain (loss) from other instruments including hybrid                                   | 0                    | 0                   | 0                    | 0                    |
| Gain (loss) from financial assets and liabilities at fair value through profit and lo |                      | -18 315             | -14 736              | 773                  |
| Gain (loss) from hedge accounting   | 0                    | 0                   | 0                    | 0                    |
| Foreign exchange differences  | 75 255               | 110 010             | -635 443             | -730 499             |
| Gain (loss) from derecognition of assets other than held for sale                     | 0                    | 0                   | 59                   | 450                  |
| Other operating income  | 30 513               | 5 891               | 53 411               | 32 199               |
| Other operating expense   | -101 653             | -51 649             | -169 231             | -115 814             |
| 2. General administrative expenses  | -2 108 066           | -1 040 719          | -3 797 831           | -2 782 570           |
| Personnel expenses  | -985 127             | -480 545            | -1 798 545           | -1 278 412           |
| Wages and salaries  | -692 430             | -334 813            | -1 247 360           | -896 953             |
| Social and health insurance   | -219 188             | -113 396            | -384 001             | -280 197             |
| Pension insurance and similar expenses  | -4 367               | -2 044              | -9 650               | -6 194               |
| Temporary staff expenses  | -3 191               | -1 555              | -6 180               | -4 341               |
| Bonuses - own capital instruments   | 0                    | 0                   | 0                    | 0                    |
| Other personnel expenses  | -65 950              | -28 739             | -151 354             | -90 727              |
| Other administrative expenses   | -1 122 939           | -560 174            | -1 999 286           | -1 504 158           |
| Advertising   | -139 740             | -59 997             | -299 064             | -124 780             |
| Advisory services   | -30 186              | -16 290             | -72 695              | -44 007              |
| Information technologies  | -15 473              | -6 983              | -33 089              | -20 544              |
| Outsourcing<br>Rent   | -540 830             | -262 274            | -973 352             | -712 421             |
| Other administrative expenses   | -117 254<br>-279 456 | -54 709             | -209 762<br>-411 323 | -156 919<br>-445 487 |
| 3. Depreciation and amortisation  | -70 718              | -159 922<br>-35 385 | -144 897             | -109 595             |
| Depreciation of property, plant and equipment   | -70 718              | -35 269             | -144 150             | -109 393             |
| Depreciation of investment property   | 0                    | 0                   | 0                    | 0                    |
| Amortisation of intangible assets   | -233                 | -116                | -747                 | -610                 |
| 4. Creation of provisions   | 103 923              | -42 821             | -161 853             | -25 136              |
| 5. Impairment losses  | -1 793 945           | -400 174            | -1 681 044           | -1 101 907           |
| Impairment losses on financial assets not at fair value through profit and loss       | -1 802 047           | -404 225            | -1 697 248           | -1 114 060           |
| Impairment losses on financial assets at cost   | 0                    | 0                   | 0                    | 0                    |
| Impairment losses on available-for-sale financial assets                              | -1 065 340           | 0                   | -100 605             | 0                    |
| Impairment losses on loans and other receivables                                      | -736 707             | -404 225            | -1 596 643           | -1 114 060           |
| Impairment losses on held-to-maturity financial assets                                | 0                    | 0                   | 0                    | 0                    |
| Impairment losses on non-financial assets   | 8 102                | 4 051               | 16 204               | 12 153               |
| Impairment losses on property, plant and equipment                                    | 8 102                | 4 051               | 16 204               | 12 153               |
| Impairment losses on investment property  | 0                    | 0                   | 0                    | 0                    |
| Impairment losses on goodwill   | 0                    | 0                   | 0                    | 0                    |
| Impairment losses of intangible assets  | 0                    | 0                   | 0                    | 0                    |
| Impairment losses on participation interests  | 0                    | 0                   | 0                    | 0                    |
| Impairment losses on other non-financial assets                                       | 0                    | 0                   | 0                    | 0                    |
| 6. Negative goodwill immediately included in the income statement                     | 0                    | 0                   | 0                    | 0                    |
| 7. Share on profit or loss of participation interests                                 | 0                    | 0                   | 0                    | 0                    |
| 8. Profit or loss from non-current assets and disposal groups                         | 0                    | 0                   | 0                    | 0                    |
| 1-8 Profit or loss from continuing operations before taxes                            | 795 149              | 808 238             | 3 473 156            | 2 788 611            |
| 9. Income tax   | -127 147             | -144 943            | -471 522             | -449 127             |
| Profit or loss from continuing operations after tax                                   | 668 002              | 663 295             | 3 001 634            | 2 339 485            |
| Profit or loss from discontinued operations after tax                                 | 0                    | 0                   | 0                    | 0                    |
| 10. Profit or loss after tax  | 668 002              | 663 295             | 3 001 634            | 2 339 485            |
|   |                      |                     |                      |                      |